

<i>Job Title</i>	<b>Business Developer Intern</b>
<i>Reports to</i>	Team Leader: Safwen Bouali, CEO

## About OnBoard

Onboard is a fast-growing startup working on reinventing learning on factory floors. Founded in 2018, we provide a platform to hardware manufacturer to digitize their product manuals, making them immersive and intelligent.

## Job brief & Responsibilities :

We are seeking an intern to work on sourcing, approaching and handling European prospect clients with founders.

The candidate will scout the European industrial market for leads and attempt to convert them to business opportunities while handling client feedbacks.

Write monthly blog articles about industry 4.0 market, customer trends and behaviors towards SaaS Solutions

## Required skills

- Market analysis skills
- Business strategy skills
- Understanding of technical solutions
- Teamwork
- Critical & design thinking mindset
- Negotiation and sales skills
- Industry, Mixed Reality enthusiast .....

## Benefits

Be part of cutting edge technologies product Team

Integrate into a multi-disciplinary team of Software & 3D engineers, and Business developers

Work in a fast-scaling start-up with great flexibility and great autonomy with a short decision-making circuit.

Enjoy an OPEN company mindset

Evolve in a B2B universe rich with opportunities.