

IMPULSION AU DEVELOPPEMENT

# TUNISIAN-AMERICAN ENTERPRISE FUND AND AFFILIATES

# **Consolidated Financial Statements**

For The Year Ended December 31, 2022 (With Summarized Financial Information for the Year Ended December 31, 2021



and Report Thereon

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#### **INDEPENDENT AUDITORS' REPORT**

# To the Board of Directors of the **Tunisian-American Enterprise Fund**

#### Opinion

We have audited the consolidated financial statements of the Tunisian-American Enterprise Fund and Affiliates (collectively referred to as TAEF), which comprise the consolidated statement of financial position as of December 31, 2022, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of TAEF as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

We did not audit the financial statements of the Tunisian American SME Company, a whollyowned affiliate domiciled in Mauritius, which statements reflect total assets of \$37,803,245 as of December 31, 2022, and total revenue of \$658,157 for the year then ended. Those statements were audited by other auditors, whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for the Tunisian American SME Company, is based solely on the reports of the other auditors.

#### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of TAEF and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about TAEF's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

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# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- exercise professional judgment and maintain professional skepticism throughout the audit.
- identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of TAEF's internal control. Accordingly, no such opinion is expressed.
- evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about TAEF's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

# Other Matter

#### Report on Summarized Comparative Information

We have previously audited TAEF's 2021 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated September 26, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Marcune LLP

Washington, DC September 28, 2023

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

December 31, 2022

(With Summarized Financial Information as of December 31, 2021)

	2022	2021
ASSETS		
Cash and cash equivalents	\$ 3,176,923	\$ 2,894,654
Other receivable, net	1,322,366	1,188,538
Loans receivable, net	2,915,908	5,322,283
Prepaid expenses, deposits and other assets	129,750	292,822
Certificates of deposit	31,169,688	30,210,833
Investments	14,939,491	14,834,318
Investments in Tunisian enterprises	28,567,082	27,312,295
Property and equipment, net of		
accumulated depreciation of \$149,817	9,584	17,075
TOTAL ASSETS	\$ 82,230,792	\$ 82,072,818
LIABILITIES AND NET ASSETS		
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Accounts payable and accrued expenses Loan payable	\$	\$     243,137 2,236,344
Deferred revenue	349,456	1,614
Deletted tevenue	549,450	1,014
TOTAL LIABILITIES	2,356,523	2,481,095
Net Assets		
Without donor restrictions		
Undesignated	79,647,060	79,428,855
Noncontrolling interest in TASF	227,209	162,868
	,200	
TOTAL NET ASSETS	79,874,269	79,591,723
TOTAL LIABILITIES AND NET ASSETS	\$ 82,230,792	\$ 82,072,818

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF ACTIVITIES

# December 31, 2022

(With Summarized Financial Information for the Year Ended December 31, 2021)

	2022	2021
REVENUE WITHOUT DONOR RESTRICTIONS Grant revenue Investment income, net	\$   2,067,702 719,664	\$ 13,200,536 2,503,827
Other income	433,012	522,922
TOTAL REVENUE	3,220,378	16,227,285
EXPENSES		
Program Service:		
Investments	3,200,551	2,929,691
Total Program Service	3,200,551	2,929,691
Supporting Service:		
Management and general	691,879	610,200
Total Supporting Service	691,879	610,200
TOTAL EXPENSES	3,892,430	3,539,891
Change in Net Assets Before Other Items	(672,052)	12,687,394
Foreign currency translation loss	(1,624,100)	(997,254)
Impairment recovery (loss) on foreign assets, net	2,514,357	(1,813,895)
Change in Net Assets before Noncontrolling Interest	218,205	9,876,245
Net gain attributable to noncontrolling interest	64,341	28,074
CHANGE IN NET ASSETS	282,546	9,904,319
NET ASSETS, BEGINNING OF YEAR	79,591,723	69,687,404
NET ASSETS, END OF YEAR	\$ 79,874,269	\$ 79,591,723

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2022

(With Summarized Financial Information for the Year Ended December 31, 2021)

		2022		2021
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	282,546	\$	9,904,319
Adjustments to reconcile change in net assets to net cash				
provided by operating activities:				
Impairment (recovery) loss on foreign assets, net		(2,514,357)		2,497,207
Change in allowance for doubtful accounts		23,775		(34,957)
Change in allowance for loans receivable		(57,022)		407,315
Foreign currency translation loss		1,624,100		1,323,577
Depreciation and amortization		22,617		17,038
Realized and unrealized loss (gain) on investments		1,468,180		(159,186)
Changes in assets and liabilities:				
Other receivable		(157,603)		1,391,091
Prepaid expenses, deposits and other assets		163,072		(137,121)
Accounts payable and accrued expenses		126,061		16,194
Deferred revenue		347,842		(21,221)
NET CASH PROVIDED BY OPERATING ACTIVITIES		1,329,211		15,204,256
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of certificates of deposit		(1,062,964)	(	43,145,199)
Proceeds from matured certificates of deposit		104,109		42,783,609
Purchase of investments		(4,749,217)		10,710,727)
Purchase of investments in Tunisian enterprises		(578,828)	(	12,010,385)
Proceeds from sale of investments		3,212,450		785,482
Issuance of loans receivable		-		(1,015,579)
Collections from loans receivable		2,504,618		8,691,612
Purchases of property and equipment		(15,126)		(5,117)
NET CASH USED IN INVESTING ACTIVITIES		(584,958)	(	14,626,304)
CASH FLOWS FROM FINANCING ACTIVITIES				
Repayments on loan payable		(425,398)		(457,175)
NET CASH USED IN FINANCING ACTIVITIES		(425,398)		(457,175)
NET INCREASE IN CASH				
AND CASH EQUIVALENTS		318,855		120,777
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		2,970,893		2,850,116
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	3,289,748	\$	2,970,893
Reconciliation of cash and cash equivalents				
Cash and cash equivalents	\$	3,176,923	\$	2,894,654
Cash and cash equivalents Cash and cash equivalents held for investment purposes	Ψ	112,825	Ψ	76,239
Cash and cash equivalents new for investment purposes		112,020		10,203
Total Cash and Cash Equivalents	\$	3,289,748	\$	2,970,893

The accompanying notes are an integral part of these consolidated financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended December 31, 2022

#### 1. Organization and Summary of Significant Accounting Policies

# **Organization**

The Tunisian-American Enterprise Fund (the Fund) was established by the United States Congress to support the Tunisian people following the Tunisian revolution. The Fund's operations launched in July 2013 after receipt of a funding agreement with the United States Agency for International Development (USAID). The Fund's mission is to invest in Tunisia through existing and newly incorporated financial vehicles that provide equity, quasi-equity and debt financing to a range of small and medium enterprises. The Fund is scheduled to begin wind-down procedures after 2028 and terminate within three to four years thereafter.

The Tunisian American Enterprise Fund Advisory Company (TAEF Advisory) was established in Tunisia. The TAEF Advisory operates to carry out the mission of the Fund in Tunisia.

In February 2015, TAEF incorporated the Tunisian American SME Company (TASME), a wholly-owned affiliate domiciled in Mauritius. TASME is set up as a holding company and was created to carry out the Fund's mission of investing in Tunisia's private and small and medium enterprise sectors through debt, equity and quasi-equity investments.

In February 2015, TASME incorporated SME Consulting Company (SME), a wholly-owned affiliate domiciled in Tunisia, to manage its operations in Tunisia.

Tunisian American Search Fund (TASF) is a pilot project financed by the Fund in March 2019. TASF is a limited company located in Tunisia. The main purpose of TASF is the holding and management of interests in other companies. The Fund owns 90% of TASF. The remaining interest is owned by an individual (see Note 7).

#### **Principles of Consolidation**

The accompanying consolidated financial statements reflect the activity of the Fund, TAEF Advisory, TASME, SME and TASF (collectively known as TAEF). The financial statements of TAEF have been consolidated as these entities are under common control and there is an economic interest. All material intercompany balances and transactions have been eliminated during consolidation.

# **Basis of Accounting**

The consolidated financial statements are prepared on the accrual basis of accounting.

# Cash Equivalents

As required under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 230, Statement of Cash Flows, TAEF considers highly liquid investments purchased with maturities of three months or less to be cash equivalents.

#### **Certificates of Deposit**

Certificates of deposit are recorded in the accompanying consolidated financial statements at principal plus accrued interest. Interest income is recorded as earned.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended December 31, 2022

1. Organization and Summary of Significant Accounting Policies (continued)

#### Other Receivable

Other receivable consist primarily of interests, dividends and royalties receivable. TAEF uses the allowance method to record potentially uncollectible accounts. TAEF has established the allowance at a level deemed appropriate to provide for doubtful accounts. The net remaining balances are deemed by TAEF to be fully collectible. As of December 31, 2022, the allowance for doubtful accounts was \$247,758. All other receivables are due within one year.

#### Loans Receivable

TAEF uses the allowance method to reserve for potentially uncollectible loans receivable. Accounts past due are individually analyzed for collectability. Management annually adjusts the allowance account based upon its estimate of those loans receivable that it believes to be uncollectible.

#### **Investments**

Investments include equity securities, fixed income, and cash and cash equivalents held for investment purpose. These investments are recorded in the accompanying consolidated financial statements at their fair value. Fair value is the price that would be received to sell an asset, or paid to transfer a liability through an orderly transaction between market participants at the measurement date. Purchases and sales are reflected on a trade date basis. Interest, dividends and realized gains or losses are recorded when earned, less external investment expenses. Internal investment expenses to manage the investment returns have been determined to not be significant to the consolidated financial statements. Changes in the fair value of the portfolio are recorded as unrealized gains or losses in the accompanying consolidated statements of activities.

#### **Investments in Tunisian Enterprises**

Investments in Tunisian Enterprises include TAEF's interest in private equity funds, in certain partnerships and one private foreign company which are considered to be alternative investments, as such funds are not traded in an established market. Liquidation of TAEF's interests may be subject to various restrictions imposed by the investment fund managers. As part of their risk management and control procedures, the investment fund may hold derivatives and certain other financial instruments to hedge or manage risks associated with foreign currency fluctuations, interest rate changes, commodity price fluctuations and equity market movements. TAEF's interest in these alternative investments is recorded in the accompanying consolidated financial statements under the cost method, minus any impairment, and adjusted for changes resulting from any observable price changes in orderly transactions for the identical or similar investment.

#### Fair Value Measurement

In accordance with the accounting standards for fair value measurement for those assets and liabilities that are measured at fair value on a recurring basis, TAEF has categorized its applicable assets and liabilities measured at fair value into a required fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended December 31, 2022

1. Organization and Summary of Significant Accounting Policies (continued)

#### Fair Value Measurement (continued)

identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Applicable financial assets and liabilities are categorized based on the inputs to the valuation techniques as follows:

*Level 1* – Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the Institute has the ability to access.

*Level 2* – Financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability.

*Level 3* – Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement.

As of and for the years ended December 31, 2022, only TAEF's investments, as described in Note 3 of these consolidated financial statements, were measured at fair value on a recurring basis.

# Property and Equipment and Related Depreciation and Amortization

Property and equipment are recorded at cost. TAEF capitalizes all expenditures for property and equipment with a useful life of more than one year and an acquisition cost greater than \$1,000. Depreciation on computers and furniture and equipment is provided for on a straightline basis over the estimated useful lives of the assets, which range from five to seven years. Website and software are amortized using the straight-line method over three to five years. Leasehold improvements are amortized over the shorter of the lease term or the useful life. The cost of property and equipment retired or disposed of is removed from the accounts along with the related accumulated depreciation or amortization, and any gain or loss is reflected in revenue and support or expenses in the accompanying consolidated statement of activities. Major additions are capitalized, while replacements, maintenance and repairs that do not improve or extend the lives of the respective assets are expensed as incurred.

#### **Classification of Net Assets**

Net assets without donor restrictions represent the portion of expendable funds that are available to support the operations of TAEF. As of December 31, 2022, there were no net assets with donor restrictions.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended December 31, 2022

1. Organization and Summary of Significant Accounting Policies (continued)

# **Revenue Recognition**

TAEF has a funding agreement with USAID. Revenue from this agreement is conditional upon the incurrence of allowable qualifying expenses and/or investments. Grant revenue is recognized as costs are incurred on the basis of direct program and administrative costs plus investments in the other entities. Amounts related to this funding agreement that are recognized and released in the same year are included as grant revenue without donor restrictions in the accompanying consolidated statement of activities. Amounts received from the awarding agency in advance of costs incurred are included in deferred revenue in the accompanying consolidated statement of financial position.

#### **Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying consolidated statement of activities. Expenses directly attributed to a specific functional area of TAEF are reported as expenses of those functional areas, while shared costs that benefit multiple functional areas have been allocated among the various functional areas based on estimated time worked between program and supporting services.

# Foreign Currency Translation

The conversion of financial statement balances into U.S. dollars (USD) follows FASB ASC Topic 830, *Foreign Currency Matters*, which permits an entity to present its consolidated financial statements in any currency. If the currency in the financial statements differs from the entity's functional currency, TAEF translates all assets and liabilities at the current rate at the date of the statement of financial position. Revenue and expense balances are translated at exchange rates at the transaction date.

#### **Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (US GAAP) requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### New Accounting Pronouncements to be Adopted

In June 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-13 *Financial Instruments – Credit Losses –* (Topic 326). This ASU replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The guidance applies to loans, accounts receivable, trade receivables and other financial assets measured at amortized costs, loan commitments, debt securities and beneficial interests in securitized financial assets, but the effect on TAEF is projected to be limited to loans receivable and other receivable. The guidance is effective for the TAEF's fiscal year beginning January 1, 2023. TAEF is in the process of evaluating the impact this ASU will have on its financial statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended December 31, 2022

#### 2. Certificates of Deposit

As of December 31, 2022, the certificates of deposit held by TAEF totaled \$31,169,688. Interest income was \$517,987 for the year ended December 31, 2022.

#### 3. Investments and Fair Value Measurement

The following table summarizes the Institute's assets measured at fair value on a recurring basis as of December 31, 2022:

	Fair Value	Level 1	Level 2	Level 3
Fixed income:				
U.S. treasuries	\$ 3,641,895	\$-	\$ 3,641,895	\$-
Corporate bonds	2,217,374	2,217,374	-	-
Municipal bonds	1,071,127	-	1,071,127	-
Mutual funds	5,326,662	5,326,662	-	-
Equity securities	2,569,608	2,569,608		
Total Investments in Fair Value				
Hierarchy	14,826,666	<u>\$ 10,113,644</u>	<u>\$ 4,713,022</u>	<u>\$ -</u>
Cash and cash equivalents	s <u>112,825</u>			
Total Investments	<u>\$ 14,939,491</u>			

Under the provisions of the accounting standards on fair value measurement, the applicable financial assets and liabilities are categorized based on the inputs to the valuation techniques as follows:

*Fixed income, mutual funds and equity securities* – Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated using pricing models, such as matrix pricing, quoted prices of securities with similar characteristics or discounted cash flows. These instruments, which would generally be classified within Level 2 of the valuation hierarchy, include U.S. treasuries and municipal bonds.

4. Investments in Tunisian Enterprises

TAEF's investments in Tunisian Enterprises at December 31, 2022, are summarized as follows:

Private equities	\$ 3,602,713
Partnerships	15,308,523
Private foreign company	9,655,846
Total Investments	<u>\$28,567,082</u>

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended December 31, 2022

#### 4. Investments in Tunisian Enterprises (continued)

The private equity funds have initial lock-up period of five to six years. TAEF has unfunded commitments of \$3,387,348 related to these investments as of December 31, 2022. Because of the inherent uncertainty of the valuation for TAEF's investment in these funds and in certain of the underlying investments held by the funds, values for these investments may differ significantly from values that would have been used had a ready market for the investments existed.

#### 5. Loans Receivable

Under TAEF's funding agreement with USAID, TAEF may provide loans to qualifying organizations for the purpose of providing debt financing to small and medium enterprises. Loans are secured by the borrower's collateral. Under the terms of the loan agreements, TAEF is authorized to receive interest payments ranging from 2% to 14%. Principal payments are to be repaid quarterly beginning 12-24 months after the initial disbursement, and interest payments are due every three months after the initial disbursement.

Loans receivable are expected to be collected as follows as of December 31, 2022:

Due in less than 1 year Due in 1-5 years	\$ 6,374,714 <u>4,443,913</u>
Total Loans Receivable	10,818,627
Less: Allowance for Doubtful Accounts	(7,902,719)
Loans Receivable, Net	<u>\$ 2,915,908</u>

#### 6. Loan Payable

In April 2019, TASF entered into a loan agreement with a financial institution for \$2,931,647 (or 9,000,000 in Tunisian Dinar), with the first six payments due annually beginning on September 30, 2020. The last principal payment is due on March 31, 2026. The loan bears interest of 10.2402% per annum. As of December 31, 2022, \$1,637,869 remained outstanding on this loan.

The scheduled future principal payments under the notes payable were as follows at December 31, 2022:

For the Year Ending December 31,	
2023 2024 2025 2026	\$ 409,467 409,467 409,467 <u>409,468</u>
Total Loan Payable	<u>\$ 1,637,869</u>

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended December 31, 2022

7. Noncontrolling Interest in TASF

Under an agreement between the Fund and an individual investor, the ownership interests of TASF are 90% and 10%, respectively. Under this agreement, the profit and loss of TASF are to be allocated in accordance with the respective ownership interests of its shareholders.

8. Commitments and Contingencies

#### Major Grantor

For the year ended December 31, 2022, TAEF earned grant revenue of \$2,067,702, all of which was received directly from USAID, which has a funding agreement with TAEF through the authority of an act of Congress. This amount represents 64% of total revenue for the year ended December 31, 2022. While management believes the likelihood of the event remote, should Congress decide not to fund TAEF's future projects, TAEF would experience an adverse impact on its ability to finance ongoing operations.

On May 25, 2018, TAEF was notified by USAID of an amendment to the current grant in which the total amount of funding under the grant agreement of \$20 million was increased to \$100 million and as such, USAID financial commitment is obligated to \$100 million. As of December 31, 2022, TAEF has yet to recognize revenue of approximately \$2,400,000.

# **Foreign Operations**

During the year ended December 31, 2022, TAEF performed services and transacted business in Tunisia. At December 31, 2022, TAEF maintained an office, loans receivable, investments and other assets in Tunisia and Mauritius. The future of this program can be adversely affected by a number of potential factors such as devaluations, terrorist activity and changes in the political climate. As of December 31, 2022, assets held in foreign countries were approximately \$67,086,489, which represented approximately 82% of TAEF's total consolidated assets.

9. Related Party Transaction

During the year ended December 31, 2022, TAEF paid salary and bonus expenses totaling \$235,000 to an employee who is the spouse of a member of the Board of Directors. As of December 31, 2022, there were no amounts due to this individual.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended December 31, 2022

#### 10. Functional Expenses

The consolidated financial statements report certain categories of expenses that are attributable to program or supporting functions of TAEF. Total expenditures, by natural and functional classification, were as follows for the year ended December 31, 2022:

		vestments Program	nagement <u>d General</u>		Total
Foreign currency transaction loss	\$	809,983	\$ -	\$	809,983
Contractors		701,343	-		701,343
Salaries		469,375	227,848		697,223
Professional fees		143,907	291,874		435,781
Bad debt expense		419,011	-		419,011
Interest expense		200,180	-		200,180
Other expenses		70,073	94,631		164,704
Taxes		155,000	944		155,944
Travel and meetings		69,910	47,107		117,017
Occupancy and utilities		67,372	16,800		84,172
Depreciation and amortization		22,123	494		22,617
Payroll taxes and fringe benefits		72,274	 12,181		4,455
Total Expenses	<u>\$</u>	<u>3,200,551</u>	\$ <u>691,879</u>	<u>\$</u>	<u>3,892,430</u>

# 11. Availability and Liquidity

TAEF regularly monitors liquidity required to meet its annual operating needs and other contractual commitments, while also striving to preserve the principal and return on the investment of its funds. TAEF's financial assets available within one year of the consolidated statement of financial position date for general expenditures at December 31, 2022, were as follows:

Cash and cash equivalents	\$ 3,176,923
Other receivable, net	1,322,366
Certificates of deposits	31,169,688
Investments	14,939,491
Total Financial Assets Available to Meet General Expenditures Within One Year	\$ 50,608,468

TAEF has various sources of liquidity at its disposal, including cash and cash equivalents, accounts and loans receivable, certificate of deposits and non-alternative investments, which are available for general expenditures, liabilities and other obligations as they come due.

Management is focused on sustaining the financial liquidity of TAEF throughout the year. This is done through monitoring and reviewing TAEF's cash flow needs on a regular basis. As a result, management is aware of the cyclical nature of TAEF's cash flow and is therefore able to

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended December 31, 2022

#### 11. Availability and Liquidity (continued)

ensure that there is cash available to meet current liquidity needs. TAEF's certificates of deposit are of a short-term duration, maturing within one year at staggered maturity dates, and therefore can be liquidated to meet operating cash requirements.

#### 12. Income Taxes

The Fund qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code (the IRC) and is classified as a publicly supported organization under Section 509(a)(1) of the IRC. No provision for income taxes is required for the year ended December 31, 2022, as the Fund had no net unrelated business income.

TAEF Advisory, TASME, SME and TASF are subject to the tax laws in the countries in which they were incorporated. The Fund pays all taxes due in these countries both timely and accurately and the related tax expense is reflected on the accompanying consolidated financial statements. However, any additional tax assessment due or liabilities have not been recorded as such amounts are not considered to be significant to these consolidated financial statements.

TAEF has adopted the authoritative guidance relating to accounting for uncertainty in income taxes included in FASB ASC Topic 740, *Income Taxes*. These provisions provide consistent guidance for the accounting for uncertainty in income taxes recognized in an entity's financial statements and prescribe a threshold of "more likely than not" for recognition and derecognition of tax positions taken or expected to be taken in a tax return. TAEF evaluated its uncertainty in income taxes for the year ended December 31, 2022, and determined that there were no matters that would require recognition in the financial statements or that may have any effect on its tax-exempt status. As of December 31, 2022, there are no audits for any tax periods in progress. It is TAEF's policy to recognize interest and/or penalties related to uncertainty in income taxes, if any, in income tax or interest expense. There are currently no examinations pending or in progress, regarding TAEF's tax returns.

#### 13. Prior Year Summarized Financial Information

The accompanying consolidated financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with US GAAP. Accordingly, such information should be read in conjunction with TAEF's consolidated financial statements for the year ended December 31, 2021, from which the summarized information was derived.

#### 14. Reclassification

Certain reclassifications of amounts previously reports have been made to the accompanying consolidated financial statements to maintain consistency between periods presented.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS For the Year Ended December 31, 2022

#### 15. Subsequent Events

TAEF's management has evaluated, for potential recognition or disclosure, events and transactions through September 28, 2023, the date the consolidated financial statements were available to be issued. There were no subsequent events identified that require recognition or disclosure in these consolidated financial statements.