

HIRING

Business Developer– INTERNSHIP

Presentation of the Startup

SEEKMAKE is a platform that offers customers the possibility of benefiting from the services of CNC machines (3D printing, laser cutting ...) and to customize accessories. Also, machine owners have the opportunity to choose and fulfill the orders of our customers in relation to feasibility, estimated time and geographical positioning. In one word, 'We connect creators to a network of machines

Job Description

We are seeking an intern to acquire and manage new client relationships. The ideal candidate will have experience in B2B sales, as well as skills related to strategic analysis and marketing. In this role, you will be responsible for developing relationships with our clients, negotiating contracts and closing deals. We will rely on you to partner with our marketing department to conduct market research and develop a strategic business development plan

Skills & Qualifications

Excellent verbal and written communication skills, including facilitation of group presentations

Proficiency in Microsoft Office applications, including Outlook, Word, Excel, PowerPoint and Access and industry-specific analysis software

Basic understanding of the industry, with the ability to become a subject matter expert on the job

Innovation and problem-solving skills that include the ability to develop and propose solutions for client

Send your resume to seekmake.co@gmail.com