HIRING

B2B Sales– INTERNSHIP

Presentation of the Startup

- We are Fabskill, a Tunisian startup working on Artificial Intelligence applied to recruitment .
- We're building the future of recruitment.
- We are tackling the tunisianmarket and plan to conquer the world
- To do that, we use the latest technologies in machine learning, naturallanguageprocessing, AutomatedVideointerviews, RecruitmentChatbots .. inorder to makesourcing, tracking, assessing and hiring talents EASY and FAST.
- Our challenge is to offerthesecuttingedge technologies through the most simple, efficient and welldesignedproduct.

Job Description

We are seeking an intern to

- Prospect new B2B customers
- Build and maintain effective relationshipswith key and potential clients
- Update the prospects/clients potentiels database
- Follow-up with leads untilcomplete qualification (definetheirinterest and perform the demonstrationrequests)
- Research and analyze sales options

Pleasewrite in the subjectfieldB2B Sales Internship

Skills& Qualifications

- Having excellent communication skills
- Having good negotiationskills
- Being Customer centric
- Having a good level of french and english
- Beingorganized, motivated, dynamic and autonomous

Sendyourresume tocontact@fabskill.com
Duration : 2-6 months

HIRING

Artificial Intelligence– INTERNSHIP

Presentation of the Startup

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Job Description

Missions :

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- Collaboratewith data scientists and data engineers to design, prioritize and implement new features for our AI platform to solve real customerproblems.

- Understand workflows and requirements to identifyimprovementpossibilitiesthrough AI tools.

- Write clear, maintainable, and tested code

- Conductresearchinto state-of-the-art deeplearningmethods and addimplementations and examples to the AI platform

Pleasewrite in the subjectfieldArtificial IntelligenceInternship

Skills& Qualifications

- Advanced academicdegree in CompScience Engineering, Statistics, or relatedfield
- Workingtowards or completedgraduatedegree in relatedfield
- Prior experiencewith Python
- Prior experiencewithTensorflow or PyTorch
- Entrepreneurial and customer-orientedmindset
- Excellent communication skills
- Beingorganized, motivated, dynamic and autonomous

Sendyourresume tocontact@fabskill.com
Duration : 2-6 months

HIRING

Full stack developer– INTERNSHIP

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Job Description

In direct contact with the COO and CEO, youwill have the mission to develop new tools for interfacesfronts, administrators and customers.

Yourmissions:

- Development and improvement of the Front-End (HTML 5 / CSS 3 / AngularJS)

- UI UX design for new views.

- Back-EndDevelopment and Improvement (PHP / CodeIgniter / MySql)

- Optimization of the database.

- SEO of the website

Pleasewrite in the subjectfieldFull stack developerInternship

Skills& Qualifications

- Technicalskills : Angular JS, PHP, CSS3, HTML 5

Sendyourresume tocontact@fabskill.com

Duration : 2 – 6 months