Job Title	**Business Developer Intern**
Reports to	Team Leader: Safwen Bouali, CEO

Company Description

Onboard is a fast-growing startup leading the way to paper-free industries. Founded in 2018, we provide a SaaS platform to help hardware makers transform their product manuals to user-centric 3D manuals, with instant customer support and insights.

Job brief & Responsibilities :

We are seeking an intern to work on sourcing, approaching and handling European prospect clients with founders. The candidate will scout the European industrial market for leads and attempt to convert them to business opportunities while handling client feedbacks. Write monthly blog articles about industry 4.0 market, customer trends and behaviors towards SaaS Solutions.

Required skills :

- Market analysis skills
- Business strategy skills
- Understanding of technical solutions
- Teamwork
- Critical & design thinking mindset
- Negotiation and sales skills
- Industry, Mixed Reality enthusiast …..

Benefits:

- Be part of cutting edge technologies product Team .
- Integrate into a multi-disciplinary team of Software & 3D engineers, and Business Developers.
- Work in a fast-scaling start-up with great flexibility and great autonomy with a short decision-making circuit.
- Enjoy an OPEN startup mindset