Business Development intern

End of study internship INTERNSHIP

Presentation of the Startup

SQOIN is a blockchain & cryptocurrency tech startup.

We work on Blockchain based business cases as well as software development .

Our product consists of a crypto payment gateway that helps companies make online token exchanges with a fast and easy software package tailored for African needs and mobile payment features. We are now focusing on social impact value transfer systems and decentralised finance use cases.

We have the ambition to be one of the best blockchain enablers for businesses in Africa.

Job Description

The BD Department supports all aspects of pipeline development. Working closely with the CBO, you'll have to understand the blockchain business first. Your job will consist in supporting the CBO in offers conceptualisation, prospects transformation, and marketing actions, such as social media planning, meetings, business material designing.

You will also be responsible for end-to-end business development missions with clients and partners in Tunisia and Africa (remote teams).

Conducting backgroun researches on regulation, potentials and competition and social impact use cases.

Skills & Qualifications

Highly motivated, dynamic, detail-oriented, people-person;
Strong multi-tasking skills;
Excellent communication skills;

Proficiency in Docs, Slides and Sheets.
Basic knowledge in illustrator, photoshop & Canva is a big asset.

Send your resume to admin@sqoin.us